

# NEWSLETTER

## Quarter 4 Update

### From Training to Transformation

By Quarter 4, the project has already trained hundreds of stakeholders across finance, industry, policy, and technical communities. The focus now shifts to what happens next.

How do industries translate knowledge into operational change?

How do financial institutions move from understanding to actual financing decisions?

How do policies begin to reflect cleaner, more efficient industrial realities?

Quarter 4 activities are designed to answer these questions deliberately. Expect deeper technical engagements, follow-up assessments, and targeted support that help participating industries move from “learning” to “doing.”

This is where cleaner production methodologies, energy management systems, and investment frameworks begin to show tangible results on factory floors and balance sheets.



### Strengthening Industry-Finance Linkages

A major emphasis for Quarter 4 is reinforcing the bridge between industries and financial institutions.

With finance and investment trainings already delivered, the project looks ahead to:

- Supporting industries in refining bankable proposals
- Encouraging financial institutions to apply IEE and RECP frameworks in credit evaluation
- Advancing conversations around de-risking green investments

Quarter 4 is where dialogue matures into transactions, and where sustainability starts to look like smart business.

### Policy Alignment and Institutional Ownership

Quarter 4 also signals a stronger push toward institutional alignment.

Engagements with regulators, policymakers, and standards bodies are expected to deepen, ensuring that the lessons from the field inform broader systems.

The goal is not just successful pilot projects, but an enabling environment where energy efficiency and cleaner production become the norm rather than the exception.

This is where the project's long-term vision becomes clearer: sustainability embedded in Nigeria's industrial ecosystem, beyond the lifespan of any single intervention.



## Storytelling, Visibility, and Shared Ownership

Another defining feature of Quarter 4 is visibility.

As activities mature, the project will increasingly tell its story. Not as abstract sustainability language, but as human-centred impact:

- Industries saving costs and improving competitiveness
- Financial institutions unlocking new green portfolios
- Experts and practitioners shaping a new narrative for industrial growth in Nigeria

Quarter 4 is about bringing these stories to the surface, strengthening stakeholder confidence, and reinforcing collective ownership of the project's success.

## Looking Forward with Confidence

Quarter 4 is not an ending. It is a pivot point.

It reflects a project that has listened, learned, adapted, and delivered. And now, it looks forward with clarity and confidence, focused on scale, sustainability, and long-term impact.

As the year closes, the GEF-UNIDO IEE & RECP Project stands firmly positioned not just as a programme of activities, but as a catalyst for Nigeria's green industrial transition.

The work continues.  
The impact deepens.  
And the future of industry looks cleaner, smarter, and more resilient.

